EXCESS BROKERAGE

Skyward Specialty E&S Brokerage is 100% committed to wholesalers. We specialize in selecting trusted brokers that target our risk appetite. These strategic partnerships allow for successful, profitable growth every year. We look at a diverse range of hard-to-place excess risks for small to mid-sized companies across the E&S landscape.

TARGET CLASSES

- Manufacturers/Distributors
- Industrial & Commercial
- Contractors
- **Equipment Rental**
- Machinery/Equipment & Repair
- Residential Contractors Limited Appetite
- **New Ventures**
- LRO & Mercantile
- Services Risks
- Amusement & Family
- **Entertainment Centers**
- Unique & Unusual Accounts
- Habitational limited appetite

Contact one of our E&S Brokerage Experts

Michael Arias, VP of Underwriting marias@skywardinsurance.com (737) 255-8377

Brenda Bouyer-Windley, VP of Underwriting bbouyerwindley@skywardinsurance.com

(212) 702-2112

Darrell Crawford, Underwriter

dcrawford@skywardinsurance.com (484) 328-8015

Stacy Dorman, VP of Underwriting

sdorman@skywardinsurance.com (804) 600-9687

John Ma, Underwriter

jma@skywardinsurance.com (914) 902-7232



COVERAGES

- Up to \$5 Million in limits
- Ability to sit above Occurrence & Claims Made **Underlying Policies**
- Underlying carriers must have AM Best Rating of B+ VII or better
- Minimum required limits: GL-\$1/2M; Auto-\$1M CSL; EL-\$500/500K; all others at least \$1/1M
- Most successful accounts in \$15K-\$100K premium range, with the average premium size around \$30K. We will look at larger & smaller accounts.
- Attachment point may vary based on the characteristics of the underlying exposure and/ or account structure

SUBMISSION REQUIREMENTS

- 90-day acceptance window
- **Acord Application**
- Supplemental app, as appropriate
- Copy of underlying GL and Auto quotes
- Underlying EL carrier information
- Minimum 5-year loss history
- Premium Target & Incumbents position
- Information on program structure



rev.8.24



