

 □ Average premium size of insured □ Detailed exposure history □ Average rate sold by LOB □ Experience by class of business □ Procedures/ level of authority □ Large loss strategy □ Copies of claim service requirements Loss Information □ Hard copy Loss Runs (previous five years) □ Detailed description of large losses (over \$50k) □ Triangulated Loss Data □ Loss analysis by line of business □ If new program, supporting industry □ Internal Staff experience □ Third party Administrators Assigned □ Experience by class of business □ Procedures/ level of authority □ Large loss strategy □ Copies of claim service requirements □ Audited financial statemens (previous two years) □ Loss Control □ Ordering quidelines 		
☐ Historical summary of company ☐ Endorsements and Unique filing requirements ☐ Resumes of leadership team ☐ Marketing and Strategy Plan ☐ Program Overview ☐ Key Competitors ☐ Target Market Share ☐ IBNR & Loss Reserve Analysis ☐ Projected Growth ☐ Ultimate loss projections by Line of Business ☐ Premium Details ☐ Rate analysis ☐ Premium by state ☐ Internal Staff experience ☐ Detailed exposure history ☐ Internal Staff experience ☐ Detailed exposure history ☐ Third party Administrators Assigned ☐ Average rate sold by LOB ☐ Experience by class of business ☐ Year over year rate change ☐ Procedures/ level of authority ☐ Five years of information, if available ☐ Large loss strategy ☐ Copies of claim service requirements Financial Reports ☐ Detailed description of large losses (over \$50k) ☐ Triangulated Loss Data ☐ Loss analysis by line of business ☐ If new program, supporting industry ☐ Loss Control ☐ Detailed financial statemens (previous two years) Loss Control ☐ Ordering quidelines		
Key personnel & management	•	
□ Resumes of leadership team □ Marketing and Strategy Plan □ Program Overview □ Key Competitors □ Target Market Share □ IBNR & Loss Reserve Analysis □ Projected Growth □ Ultimate loss projections by Line of Business □ Premium Details □ Rate analysis □ Premium by state □ Claim Administration / Management □ Average premium size of insured □ Internal Staff experience □ Detailed exposure history □ Third party Administrators Assigned □ Average rate sold by LOB □ Experience by class of business □ Year over year rate change □ Procedures/ level of authority □ Five years of information, if available □ Large loss strategy □ Copies of claim service requirements Loss Information □ Hard copy Loss Runs (previous five years) □ Detailed description of large losses (over \$50k) □ Triangulated Loss Data □ Loss analysis by line of business □ Audited financial statemens (previous two years) □ Loss Control □ Ordering quidelines		·
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☐ MGA Fees ☐ Funding requirements		
☐ Current Policy Forms ☐ Domicile state		. \ ' / ' / \ \ / / / \ \ / / /